

# Aligning Technology with Your Core Business Objectives

Increase operational efficiencies, support your service mission and gain a competitive advantage by maximizing your benefits from technology. Whether acquiring and implementing a new system, or optimizing the use of your current technology, our process and technology experts will guide and support your efforts.

## Assessment & Analysis

Review your current system utilization to better optimize the ROI from your organization-wide technology.

## Strategic Planning

Facilitate the development of a strategic direction through identification of potential opportunities. Assist with short and long term business planning.

## Guided System Search

Identify your requirements and available solutions, prepare your RFP, evaluate proposals, structure vendor and product evaluations.

## Implementation Support

The best system will only deliver results with a successful implementation. Project managers, trainers, analysts and documentation experts guide you through every step of your work plan to the successful outcomes you desire.

## Process Engineering

Assure your policies and procedures align with your technology by transforming your organization into a leaner, more efficient operation.

## Simione Financial Monitor<sup>™</sup>

An essential analytic & decision-making tool for today's reimbursement age.

## Executive Support

Alleviate the stress of temporary management changes with professional and experienced middle and senior level IT executives while you search for the ideal permanent candidate.

## More on Guided System Search

We will guide you throughout the selection process to:

- Help you find the best product and vendor match.
- Identify your requirements.
- Identify available solutions.
- Prepare your Request For Proposal.
- Evaluate proposal responses.
- Facilitate vendor and product evaluations.
- Prepare your ROI.
- Assist with contract negotiations.

Speak to a consultant:  
[info@simione.com](mailto:info@simione.com)

At your service is a team of experts with extensive industry experience. Simione<sup>™</sup> Healthcare Consultants focuses on solving the following core home care and hospice challenges: Organizational, Financial, Sales & Marketing, Technology, and Mergers & Acquisitions. Over 1,000 organizations like yours have used the practical insight and tools from our hands-on consultants to reduce costs, mitigate risk and improve efficiencies.

**ORGANIZATIONAL  
FINANCIAL  
SALES & MARKETING  
TECHNOLOGY  
MERGERS & ACQUISITIONS**

 Transform your organization with technology:  
**800.949.0388 or [simione.com/solutions/technology](http://simione.com/solutions/technology)**